

tna ACQUIRES AUSTRALIAN STARCH MOULDING SPECIALIST NID

Leading food processing and packaging equipment supplier tna adds confectionery solutions specialist to its growing family of brands, further expanding its confectionery portfolio

Sydney, Australia, 6 March 2017 – **tna** has announced the acquisition of Australian confectionery equipment supplier NID Pty Ltd (www.nid.com.au). Renowned across the food industry as a pioneer in the development of starch moulding equipment, NID has been supplying complete mogul lines for the confectionery industry for over 60 years. The acquisition provides **tna** with access to NID's starch moulding technology and forms part of **tna**'s long-term strategic expansion plan, which will move the company one step closer to becoming a leading single source supplier to the confectionery industry.

"NID was the perfect fit for **tna**," comments, Alf Taylor, CEO and co-founder of **tna**. "We share so many similarities. Both companies are family-owned businesses that started out with a passion for innovation, entrepreneurship and the determination to design equipment that could "do better" and go that one step further than anything that's been before. Just like our first prototype the **tna** robag®, NID's first designs were ground breaking at the time and not only challenged industry standards, but also played a key role in developing the confectionery industry. We're very honoured that this great Australian success story has now become part of our own story and are thrilled to be able to welcome the entire NID team into the **tna** group."

Founded by entrepreneur and innovator Hans Arthur Faerber in Sydney in 1952, NID was the first company worldwide to patent the current form of tray stacking on a starch mogul. Faerber's innovations were capable of speeds that had been unprecedented in the industry up to that point. Since then, NID has proven itself in starch moulding machinery and ancillary equipment, with more than 600 NID moguls installed across the globe. NID provides some of the most reliable and trusted moulding technology on the market. Its latest generation of high-speed M3000 Mogul is the result of more than six decades of innovation and development and capable of production speeds of up to 35 trays per minute. Accommodating a wide range

of depositing pumps, the M3000 is a fully integrated solution that is suitable for a multitude of starch-moulded products such as gums, jellies, marshmallows, fondant creams, liquorice and crusted liqueur.

“The integration of NID into the **tna** family is excellent news for our customers around the world,” comments Esther Faerber, NID chairman and daughter of the late Hans Arthur Faerber. “**tna**’s extensive resources, including its experienced sales and service team, multiple manufacturing sites and well-established global distribution network will enable us to better service our existing customers by reducing lead times and accelerating time to market. It’s a great opportunity for both companies and I’m sure that our shared commitment to engineering excellence and continuous research and development will provide a fantastic basis for the production of market-leading designs that will continue to ‘break the mould’.”

“At **tna**, our long-term goal is to deliver the ultimate in integrated food processing and packaging solutions,” says Bob Fritz, chief business development officer at **tna**. “We’re already the only supplier on the market that is able to offer complete production lines for the French fry and potato chip industry and we’re planning to go much further. Expanding our services and products to more industry segments like confectionery forms a key element of our business strategy and NID was the obvious choice when it came to finding a company that would enable us to further grow our portfolio. All of NID’s equipment is based on the same concept of mechanical simplicity and accessibility as our own technology. This ensures food manufacturers benefit from the highest level of equipment reliability, ultimate ease of use and complete investment security. NID’s technology is a great addition to our own portfolio and we can’t wait to demonstrate these benefits to our customers and prospects.”

The acquisition will be effective from 6th of March, 2017 and will see all of NID’s staff become integrated into the **tna** group. It follows the acquisition of inserting and labelling equipment supplier Unique Solutions and food processing specialist Florigo in 2015.

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About tna

tna is a leading global supplier of integrated food processing and packaging solutions with over 14,000 systems installed across more than 120 countries. The company provides a comprehensive range of products including materials handling, processing, cooling and freezing, coating, distribution, seasoning, weighing, packaging, inserting and labelling, metal detection and verification solutions. **tna** also offers a variety of production line controls integration & SCADA reporting options, project management and training. **tna**'s unique combination of innovative technologies, extensive project management experience and 24/7 global support ensures customers achieve faster, more reliable and flexible food products at the lowest cost of ownership.

About NID

Having served the confectionery industry for over 60 years, NID (from **tna**) is a specialist in the manufacture of starch moulding and ancillary equipment with more than 600 NID moguls installed across the globe. The company offers all the equipment required for starch moulding, including moguls, laboratory printer depositors, depositing pumps and accessories, starch conditioning systems and an array of product finishing equipment to clean, oil or sugar coat products.

For further information, please contact: Ms. Wiebke Thiel

tna solutions Pty Ltd., 24 Carter Street, Sydney Olympic Park NSW, 2127, Australia

Tel +61 412 366 379 Fax +61 297 482 970

Email wiebke.thiel@tnasolutions.com or visit www.tnasolutions.com

Twitter <http://twitter.com/tnasolutions>